

Issue: No real understanding of size and scope of the current custom drapery market

Solution: Create a profile and determine market scope for the custom drapery market

## • Profile and market analysis of custom drapery market to include:

- o Current size of U.S. drapery market and market segmentation
- Snapshot of product lines
- o Profile of custom drapery designer (Who is selling draperies)
- o Profile of drapery consumer
- o Major players in the market and their strengths and weaknesses
- Average selling price of custom drapery and custom drapery and top treatment
- Common sales practices of drapery designers such as average cost, markups and margins of components of custom drapery sales.
- o Outlook for custom drapery post recession including key external drivers
- Sales opportunities in custom drapery